

### **International Insurance Conference**



"Innovative Insurance Solutions for Emerging Risks"

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A promise to do everything in our power to help you live

use when you have financial confidence you are prepared for the challenges that life may bring.

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Foreword from the Principal ITC	- 07
A Word from the ITC Board Chairman	- 09
Message from the CEO IRA	- 10
A word from the Organising Committee Chairman	
Organising Committee	- 13
About Insurance Training College	200
Billboard of the ITC Board	
Billboard of ITC Senior Mgt Team	
ITC Training Programmes	- 18
ITC Summarized Offering	146
2021 ITC Conference Programme	
Guest Speaker & Presenter Profiles	- 24
The ITC and the quest to enhance professionalism in the Insurance Sector	- 28
Building Public Trust In the Ugandan Insurance Profession	33
The Vitality of a Broker in the Insurance Cycle	42
ITC and URBRA launch training Programme	
Summary of Industry Bodies	- 50
ITC Corporate Members	- 52







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### Foreword from the Principal, ITC



s we were in the final stages of the transformation from the Insurance Institute of Uganda to the Insurance Training College, we held our first international conference in October 2019. That conference was highly successful and was held under the theme: "The role of inclusive insurance in delivering of the social protection agenda".

Last year, 2020, we were unable to hold the event because of the wide spread pandemic that made organization difficult. However, due to the innovation and creativity of the team, we have been able to re-invent and deliver a virtual conference this year, despite the effects of COVID 19. We are therefore excited to hold another international conference this year under the theme: "Innovative Insurance Solutions to Emerging Risks." This conference will bring together scholars, practitioners, policy makers and the public to discuss ways in which insurance can craft solutions to emerging risks, COVID-19 being one of them.

I must say as a college, we have continued to deliver on our mandate of creating knowledge and disseminating this knowledge to the stake holders.

Therefore, the conference and magazine are part of the processes to inform the wider public about the ongoings in the market within the country and beyond.

I wish to applaud the local organizing team for putting together a wonderful conference. I believe the discussions will go a long way in informing policy as well as shaping the processes and methods of the insurance players.

Because of the challenging times, we must adopt new ways and the discussants are expected to bring out these aspects.

Ithankthe Guest of Honour and the various speakers for accepting to be part of this conference and above all congratulate the industry players within the country and outside for this big milestone.

The support of the various players has been crucial in making the event a success.

I thank our sponsors from platinum to bronze as well as the Insurance Regulatory Authority without which we would not pull off this event.

I also take this opportunity to appreciate the guidance from the Board of the College as well as the Secretariat team in organizing this function.

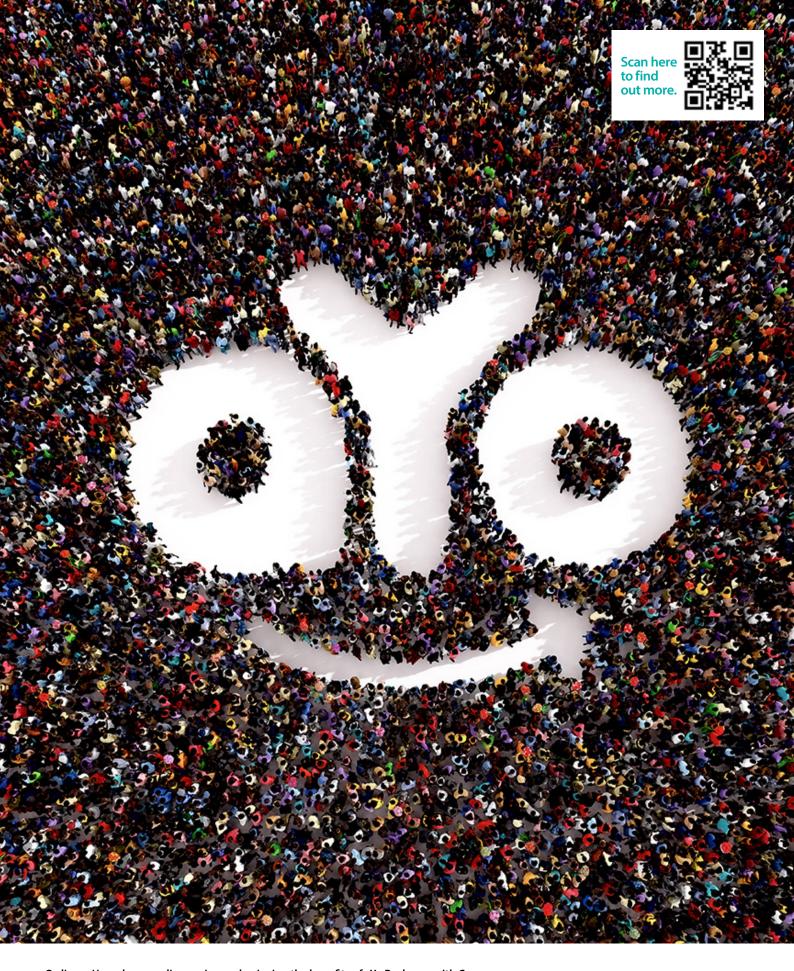
As ITC, we reiterate our commitment to the cause of "Enhancing Professionalism" not only through routine certified programs but also forums like these where we can discuss issues to build capacity and enhance processes for the betterment of the industry.

It is also encouraging to note that members have embraced new technologies and our new ways of delivering our various trainings. We therefore call on more partners to support College initiatives so that we can continue to uplift the sector in areas of professionalism.

I thank the editorial team of the magazine for the great work done in assembling this beautiful piece.

I wish you all an enjoyable read of the magazine and a fruitful conference!

### Saul Sseremba - PRINCIPAL



Ordinary Ugandans are discovering and enjoying the benefits of aYo Recharge with Care every day. From Clover Paul Angelu and Abaasi Kasibante to Grace Mwesigwa and Waiswa Hassan Adam, who were all injured in a boda boda accidents and received a MyHospital payout when they needed urgent medical care. Everyone can see that small amounts like UGX300 can grow to large sums of money for when you need it most. Ask and our customers will all tell you, aYo is affordable, it's easy and the rewards are really life changing. Make sure you and your loved ones get the best cover for the least expense. Three million Ugandans can't be wrong. Follow us at @aYoUganda on Twitter. Dial \*296 now to get cover. OBECAUSE YOU care.



### A Word from the ITC Board Chairman



Distinguished delegates, Industry Captains, Ladies and Gentlemen

I bring you warm greetings from the Board of the Insurance Training College.

I wish to first of all welcome all our delegates joining us virtually at this 2021 ITC International Conference. Insurance Welcome !!!

It gives me great pleasure to welcome you all to this econference.

The conference brings together members and partners across the continent to deliberate on issues affecting the insurance industry. Going by the theme and the presenters, I am sure that the overall objective for which this conference was organized will be achieved beyond expectations.

It (conference) also fits well with the long-term plan and the vision of the College which is to be the premier insurance training College in the region.

Holding international an conference of this magnitude calls for a lot of effort and hard work.

I therefore take this opportunity to thank the team behind this success chaired by Mr. Ronald Musoke.

I also want to thank the partners who have continued to support this worthwhile industry event.

To the secretariat, I challenge you to continue with such innovations that support the growth of the sector and promote professionalism.

further challenge you to maintain and grow the partnerships within and outside the country.

In pursuit of our long-term plans, I further task you to conduct programmes that bring together members and stakeholders for the betterment of our sector.

As you may already be aware, our new board is now fully constituted with eminent persons representing different sectors, the team is glad to continue offering you support in whatever way possible.

To our partners especially in the professional sector (Colleges and Institutions) we all owe a duty to our members to create a pool of knowledge that the industry can reckon.

I therefore call upon you to join hands in designing programmes and forums that will make our members competitive.

I am aware that our sister institutions like the Insurance Institute of South Africa (IISA). the Insurance Institute of Kenya (IIK) and the Insurance Institute of Tanzania (IIT) also organize conferences annual (not forgetting the other conferences organized by OESAI and AIO).

Now that the world is becoming a global village, we may have to also look at merging these conferences in order to create a better and bigger platform.

I am sure that we can all compliment each other for the greater benefit of Insurance.

"The conference brings together members and partners across the continent to deliberate on issues affecting the insurance industry. Going by the theme and the presenters, I am sure that the overall objective for which this conference was organized will be achieved beyond expectations"

Ronald Zake Chairman, Board of the College

### Message from the CEO IRA



"With technology transforming day in day out, the question is how can we leverage digital transformation into effective solutions to our economic challenges posed by emerging risks?"

Alhaji Kaddunabbi Ibrahim Lubega

e are living in unprecedented times where we should all appreciate that emerging risks are inevitable. The outbreak of the Covid-19 pandemic is just but an eye opener for us to move out of our comfort zone and think of how we can survive especially in this challenging, yet very competitive times.

By its nature, insurance is not demanded as such, it is a service which we must interest people in. This therefore means that we must devise appropriate means of reaching out to the masses who need this service but have no or limited access to the right information.

With technology transforming day in day out, the question is how can we leverage digital transformation into effective solutions to our economic challenges posed by emerging risks?

I strongly believe that now is the time for us to seize the opportunities ICT is offering and turn today's digital revolution into actual solutions to the demands and needs of our insurance customers.

In Uganda, we have steered our efforts away from selling traditional insurance products and instead concentrated on coming up with risk solutions which address the prevailing challenges, because this is what the public demands.

The public wants value for their money and our conversation has now shifted to how we can deliver this value for money. The regulator has closed in on

the innovation space by rolling out the Insurance Regulatory Sandbox, a first of its kind by any regulator within the great lakes region.

This put in simpler terms is a special environment created for piloting, testing and rollout of unique innovative insurance products that in the traditional environment would have not been able to see the light of day.

As though this is not enough, in the year 2020 IRA launched the Inaugural Insurance Innovation Awards which were declared an annual event. We believe that this will go a long way in promoting innovation among our insurance players. Our emphasis however is that these innovations should not be done in isolation.

There is need to involve stakeholders. including customers in a more proactive way and seek for partnerships with third parties who can lead the way while sharing different insights. This because is effective innovation means asking the right questions to the right people.

By becoming trusted partners in the development process, it is possible to match the insurance solutions to the demands of the public, while leveraging on emerging technologies to address emerging risks.

Like Steve Jobs puts it,

"Innovation Is the Ability to See Change as an Opportunity, Rather than a Threat". Let us take up the challenge.

### A Word from the Organising Committee Chairman



### Dear Delegates,

n behalf of the Central Organizing Committee, I would like to warmly welcome you from your respective countries and organizations joining us virtually for the 2021 International Insurance Conference.

Ordinarily, we would be meeting physically in a well-organized conference hall however, the disruptions caused by the COVID-19 pandemic world over have compelled us to meet in a virtual space. While the pandemic has caused such disruptions, it has also created positive disruptions within the insurance industry and other economies.

Conducting an e-conference is one of such positive disruptions.

It is therefore a dream for the Organizing Committee that this conference creates a platform and ignites discussions in the Insurance industry aimed at changing the status quo of doing business for the growth and benefit of our sector as a whole.

Amidst the disruptions, I am confident that we will give our delegates, sponsors and partners a unique experience and value for their resources.

The theme for this year's conference is "innovative insurance solutions for emerging risks".

In that regard, we have sourced great speakers and panelists to deliver wonderful experience delegates.

I take this opportunity to thank them for committing to this conference.

The program has also been designed to ensure that it creates opportunities for our delegates to fully participate in the proceedings. We hope that we will all Share experiences, learn and have fun!

To our partners and sponsors, I express our sincere appreciation for the financial and technical support rendered to us. We feel so indebted to you, thank you for committing your resources into this conference even when several organizations have been negatively impacted by the pandemic disruptions.

I also thank the Central Organizing Committee members for their tireless efforts and dedication in putting together this conference.

I am sure you will all agree with me that Uganda is such a beautiful country, a physical conference would ordinarily have given our delegates an opportunity to tour around which opportunity the virtual conference does not offer.

We however encourage you to find time and visit mother country whenever conditions Improve. I wish you a wonderful and fruitful conference.

### Ronald Musoke

Chairman Central Organizing Committee



### UNIVERSAL GALAXY INSURANCE BROKERS LTD

### **ABOUT US**

With years of experience, Universal Galaxy Insurance Brokers
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- 6. Marine Hull Insurance
- 7. Aviation Insurance
- 8. Motor Vehicle Insurance
- 9. Crops, Fishing and Livestock
- 10. Bonds
- 11. Contractors all risk Insurance
- 12. Machinery Breakdown and installation, Boiler Explosion Insurance and
- 13. Any other insurance authorized by Regulatory Authority
- C. Health Insurance
- D. Health Membership
- E. Micro -Insurance

### **MISSION**

Item 3

To provide financial security through reliable and innovative insurance solutions. Our commitment to serving our clients has ensured high standards of corporate governance as well as vigilance in communicating openly with regulators and the investing public.

### **VISION**

To set the standard of excellence among insurance providers by being innovative, being financially strong, providing the right support and services for our customers, exceeding their expectations

### The Organizing Committee



Chairman: Ronald Musoke



Vice chairman: Tadeo Nsubuga



Treasurer: Milton Asiimwe



Member: Saul Sseremba



Member: Paul Katabalwa



Member: Linah Sebunya



Member: Kavuma Paul



Member: Jonan Kisakye



Memeber: David Tumuhaise



Member: Josephine Mutabuza



Member: Ritah Mutesi Kabayiza

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Today AAR Health Services (U) Ltd has transitioned into a digitalized company with an objective, embracing freedom that comes with technology by shifting power to the client who is our- Customer. In the new digitalized world, health-based apps are becoming the new norm to provide better care and health facilities. The AAR Insurance App gives you access to your health benefits right at the fingertips of your hand. The app allows the company to keep tabs with its existing and potential customers as well as position of the company for the next big race which is big data and machine learning trends that are shaping the digital edge now

AAR Health services (U) Ltd launched its new mobile application on 26th March, 2021. The app is system software on google play store via android phones which provides everything you need to know about your Insurance membership information.

### The system enables a client to:

- View member benefits for a policy
- Access value added services
- Locate the various AAR affiliated hospitals and clinics
- View status of your benefit utilization
- Apply for medical claims reimbursement
- Get a quotation for medical insurance.

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### **About ITC**

he Insurance Training College (ITC) of Uganda was established in 1964 as the training arm of Uganda's Insurance sector.

The College is recognized under the Insurance (amendment) Act 2011, which came into force in 2011 as the Insurance Institute of Uganda (IIU) and by the Insurance Act 2017 which transformed the Institute into the Insurance Training College of Uganda, a public tertiary institution. ITC is licensed by National Council for Higher Education (NHCE) and all its Programmes are accredited and recognized by NCHE.

**Mission:** To deliver highly competent human capital for the insurance sector.



Mandate: To carry out Education, Training and professional development in the insurance sector.

**Vision:** To be the premier insurance training college in the region.

### **Values**

- Professionalism
- Excellence
- Innovation
- Teamwork

### **Billboard of the ITC Board**



**Mr. Ronald Zake**Board Chairperson



**Dr. Abdul Hafiz Walusimbi**Vice Chairperson and member,
representing the Public



**Ms. Josephine Kiyingi** Member, representing Ministry of Justice and Constitutional Affairs



Mr. Protazio Sande Member, representing the Insurance Regulatory Authority of Uganda



Mr. Musa Lukwago Member, representing Ministry of Finance, Planning and Economic Development.



Ms. Jane Kyarisiima Mwesiga Commissioner Human Resources Management, Ministry of Education and Sports



**Saul Sseremba** Member, Principal

Digital & Paper Published By:





### **Billboard of ITC Senior Mgt Team**



Saul Sseremba Principal



**Jonan Kisakye** Deputy Principal



**Sylvia Mwebesa Kajubi** Academic Registrar



**Paul Katabalwa** Head of Membership & Compliance



Rachel Asiimwe Head Human Resources & Admin



Yunusu Kakungulu Head of Finance

Digital & Paper Published By :







ITC is the training and Insurance Consultancyarmoftheinsurance industry with a mandate to promote professionalism and be the representative body under the law. In fulfilling its mandate of enhancing professionalism, ITC undertakes the following activities.

### **CERTIFIED INSURANCE COURSES**

**ITC** offers currently the Certificate of Proficiency (COP) Insurance, Certificate in Insurance (CIU) and Diploma in Insurance (DIU). The COP DIU are also minimum qualifications for Specified Officers and Principal Officers Bancassurance under the regulations of 2017.

### **SHORT TERM TRAININGS**

The College throughout the year offers a number of relevant and practical short-term courses and trainings ranging from half a day to 5 days' trainings on topical issues applicable to the industry practitioners and the general public to interest them in the sector.

The Certified and Short-Term Trainings are conducted either face to face or online using the ITC e-learning management system / platform.

### **STRUCTURED PROGRAMMES**

These are courses that are specific to certain segments the industry and recognized by the regulator and other practitioners. They may be examinable or not, but participants receive recognized certificate completion of the training. Once a student has completed any of these courses, they may receive an exemption from some of the units under the certified courses.

### **COURSE COLLABORATIONS**

These are courses offered by ITC together with other training institutions, regulators or any other specific body or organization. They are usually designed to respond to a certain segment's needs and are recognized by regulators within that segment.

Participants who attain these qualifications may receive exemptions once they apply for admission on the ITC certified programmes.

### **SPECIAL PROGRAMMES**

These are courses offered on demand for different organization with a specific training need.

These can be conducted online, onsite or at ITC premises depending the the organizations preference

### **MEMBERSHIP SERVICES**

The College also offers membership services to a wide range of industry companies, practitioners, and professionals. ITC currently boasts of over 2500 members in the different categories.

### **CONSULTANCIES**

The College also offers advisory and consultancy services to members and the general Public in the areas of Insurance, risk management, Research, Training, Programme development, Bancassurance, Pensions, marketing, management, and recruitment, among others.

### **ITC Training Programmes**

### **Training**

- Certified Training
  - Programmes
- Structure training
  - Programmes
- Course Collaborations
  - Short Term Training
    - Programmes

### **Member services**

- Individual Mebership
- Corporate Membership
  - Membership Levels
- CII-ITC Dual Membership

### **Consultancies**

- Programme Development
  - Specialized Trainings
    - Research
    - HR, Marketing,
    - Bancassurance
  - Strategy, Pensions, RM

### **Projects**

- Microinsurance Digital **Platform**
- CII Examination Center
  - Sponsorships



### THE BENEFITS OF DUAL MEMBERSHIP

Dual members of the CII and ITC can now take advantage of the wonderful additional benefits described below.

### **ENTRY INTO THE PUBLIC TRUST AWARDS**





To enter the 'public trust in Uganda' awards, please click here to submit your nomination.



Entries must be received by **30 October 2021**.

Awards will be made by an independent judging panel on the basis of:





### THE EXCHANGE PROGRAMME





To apply for the exchange programme and spend time working for an insurer in the UK during the coming year, please click here.



Entries must be received by 30 October 2021.

Awards will be made by an independent panel on the basis of:

THE POWER OF YOUR SHORT ESSAY

YOUR WORK AS AN ADVOCATE OF CII / ITC JOINT MEMBERSHIP

### **AFRICA: A CONTINENT OF PROMISE**

### **NEXT EDITION**



To submit an article for the 2022 edition of 'Africa: A Continent Of Promise' (or refreshed title), please click **here**.



Entries must be received by 30 October 2021.

### **GALA DINNER**

Members enrolled under the dual membership programme shall be privileged to sign up for the industry's social and networking event dubbed the Annual Gala Dinner.

The Gala dinner is an annual industry event that brings together members of the industry to socialize, learn and deliberate on varied issues that affect the sector.

It also coincides with the annual awards ceremony where the College rewards members who have exhibited exceptional performance in various disciplines. It will also coincide with the unveiling of winners for the different dual membership packs. Dual members shall enjoy a discounted rate compared to other classifications of members.



### **AFRICA: A CONTINENT OF PROMISE** 2020





Joint members are entitled to a complimentary copy of the CII's ground breaking publication, Africa: A Continent Of Promise 2020.

Copies are held by ITC and are available from their offices.

If you have not yet take advantage of the opportunity to become a dual member, please visit one of the following pages:







### International Insurance Conference Program

	WEDNESDAY 20th OCTOBER 2021		THURSDAY 21st OCTOBER 2021
9.00 am	Participant Login – vibrant music playing	9.00 am	Participant Login-vibrant music playing
9:00-9:05am	Welcome remarks by MC	9:00-9:10am	Welcome remarks by MC
9:05-9:10am	Playing of anthems	9:10-9:15am	Playing of anthems
9:10-9:15am:	Opening remarks; Conference Chair		
9:15-9:20am	Remarks from ITC Principal	9:15-9:20am	Sponsor videos – Gold & silver
9:20-9:30am:	Speech by IRA CEO/official opening of Conference		
9:30-10:00am:	Key Note Speech by Jussi Tommola – CEO, Yellow May OY Ltd Finland	9:20-09:50am:	New Business Models – Alex Manyonde- Chief Information Officer, ZEP-RE
10.00-10:05am	Gold Sponsor Moment- Mr. Gary Corbit CEO Sanlam General Insurance Uganda.	09.50-10:20am	Panelist : Michael Niyitegeka– Program Director at Refactory & Shamir Kwesige (ITC)
10:05-10:35am	Health-New Challenges and Innovations- Patricia Onyutta Head of Operations Rocket Health, The Medical Concierge Group	10:20-10:35am	Fun time –compete and win
		10:35- 10:40am	Sponsor videos – Bronze
10:35-11:05am	Panelist - Dr. Miriam Mutero-Head of Medical Business-UAP-OM	10:40-11:10am	Insurance response to emerging risks: Stuart Douglas Elliot
		11:10-11:40am	Panelist - Aggrey Mwesigwa – Africa Re
11:10-11:40am	Training and the future of Work; - Saul Sseremba CEO ITC	11:40-12:00pm	Rapporteur
11:40am-12:00pm	Panelist- Mr. Emmanuel Mwaka CEO ICEA Life		
12:00-12:15am	Round Tables, meet Panelists in person	12:00-1.00pm:	Feedback session
12:15-12:30pm:	Tour virtual Sponsor Exhibition Booths	-	Certificate award ceremony
			Photo moments
12:30-12:40pm	Knowledge check-compete and win		Official closing
12:40- 12:50pm:	Rapporteur		
12:50pm - 1:00pm	Closing remarks- Mr. Gary Corbit CEO Sanlam General Insurance Uganda		

### **DISCUSSIONS AND INSIGHTS**



Health - New challenges and innovation



Training and the Future of Work



New Business Models



Insurance Response to Emerging Risks













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### **Speaker & Presenter Profiles**



### Jussi Tommola

### **Keynote Speaker**

EO | Yello May Oy (Ltd) Finland | TVcommentator Enabling insurance. Creating transparency and collaboration. Strong believer of power of collaboration

More than 10 years' experience working with insurances. Believer that empowering consumers will enable them to transform insurance industry.



### Patricia Onyutta

### Speaker

atricia Onyutta is a certified ISO 9001 auditor with a vast experience in quality assurance and customer relationship management.

She has served in the healthcare, telecom and hospitality industry.

At Rocket Health, Patricia has spearheaded establishment and implementation Quality Assurance strategy, streamlined business processes across the organisation and consolidated partnerships with over 10 leading medical insurance providers in Uganda.

She is currently the Head of Operations at Rocket Health

### **Speaker & Presenter Profiles**



### Saul Sseremba

### Speaker

aul Sseremba is the Principal and Chief Executive Officer of the Insurance Training College, a professional insurance training institution in Uganda. Prior to that, he was the Head of training and a facilitator at the same institution.

Saul is a seasoned educationist, consultant and a professional insurer. He has a proven Board and Executive management track record in the insurance and education sectors.

His vast experience in Board governance and administration is reflected at the various Boards where he has and continues to serve.

He is currently a member of the Board of the Insurance Training College, a member of the Board of Directors of Capital Markets Authority of Uganda, and a Board Member at the Uganda Healthcare Federation.

He is also the Secretary of the Committee of African Insurance Educators and Trainers.

He has lectured at various universities and higher institutions of learning in Uganda including; Makerere University, Makerere university Business School, Management and Accountancy Training among others. He has also mentored and coached several people in his illustrious career.

Saul is a graduate of the Executive Strategic Leadership Masterclass of Jacobs-Abbey Global Institute for Leadership Studies. He is also a graduate of the Center for Corporate Governance Nairobi.

He also holds a Master of Science in Finance and accounting from Makerere University, a Post Graduate Diploma in Microfinance management, a Bachelor's degree in Business administration of Makerere University and professional Insurance qualifications

### **Panelists**

- 1. Dr. Miriam Mutero Musinga
- 2. Mr. Emmanuel Mwaka
- 3. Michael Niyitegeka
- 4. Aggrey Mwesigwa
- 5. Shamiru Kwesiga

### **Speaker & Presenter Profiles**



lexio Manyonde is the Chief Technology Officer for ZEP-RE (PTA Reinsurance). ZEP-RE is a COMESA company, tasked to promote the trade in insurance and reinsurance trade through creation of capacity, training of the region's insurance personnel, provision of technical services and the re-investment of premium funds within the region.

It is in line with this development mandate that Alex is tasked with overseeing the development and dissemination of insurance technology, internally as well as for the industry, to help improve and increase business.

Alex has been in the insurance industry to three years, where he has led the technology function in ZEP-RE. During that time, he has championed use of Artificial Intelligence internally in the company, and externally in the industry at large.

He is passionate about seeing the industry adopt these modern technologies, and to be part of the 4th Industrial Revolution.

Alex has a BSc Electrical Engineering Degree from the University of Zimbabwe, MBA from the Zimbabwe Open University, and MSc in Computational Intelligence from the University of Nairobi.



e is a holder of a BA in Economics from the University of Reading, UK. He also achieved his Diploma from the Chartered Institute of Insurance (UK) in 2012.

Stuart has twelve years of insurance experience, has worked with Willis Towers Watson Uganda and is now with Gras Savoye Kenya in April 2021. He started his career at Willis as a wholesale reinsurance broker operating in Lloyd's of London.

He also held underwriting roles at both Chubb and International General Insurance UK, again operating out of the London reinsurance market.

He is a multi-class insurance practitioner with expertise in both local life and non-life placements as well as larger / specialty classes such as major construction, aviation and financial lines.

He has experience in handling insurance across East Africa having arranged various policies for clients across the region including Uganda, Kenya, South Sudan, Rwanda and Tanzania.

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### The Insurance Training College and the quest to enhance professionalism in the Insurance Sector



Jonan Kisakye, ACII, ACSI, AWB Chartered Insurer

"The Insurance Training College (ITC) tagline is Enhancing Professionalism, embedded in there are two key words; Enhancing and Professionalism."

ccording to the English Dictionary, enhancing means to raise to a higher degree, to intensify or to magnify. It can also mean to increase, or further improve the quality, value, or extent of something.

Professionalism on the other hand means "The skill, good judgment, and behavior that is expected from a person who is trained to do a job well"

According to Merriam-Webster, "Professionalism can mean the following of a profession for gain or livelihood". It is also associated with adherence to a set of standards, code of conduct or collection of qualities characterize accepted practice within an industry or sector, in this case insurance.

Suffices to say that the ITC helps you raise your professional career in insurance to a higher level or degree to help you sustain your livelihood. Put in another way, the ITC is improving skills within the insurance industry.

The above meanings

connotations and are kev components of the objectives of the college formed in 1964 as the Insurance Institute of Uganda (IIU) and Transformed by the Insurance Act 2017 to the Insurance Training College (ITC), with a mandate to professionalize the sector through education, training, examination, and certification of members.

To be a professional, you must be exposed to a specialized body of knowledge and demonstrate a certain amount of competence in applying this body of knowledge. The question is in an industry of over 4,000 practitioners out of which only 24 are Fellows, 25 are under the Chartered Category, 99 are Senior Associates and Associates and 24 categorized under the Certificate level, are your skills improving? is there evidence to show this improvement?

The ITC over the last 5 years has evolved in management, structure, brand and offering, these changes are in line with

the current industry changes in Uganda, the region and globally.

The insurance industry moving towards а greater appreciation of professionalism and executives, managers regulators and even have adopted better adherence to professional ethics.

The current Insurance (Licensing and Governance) Regulations 2020 for example have highlighted in details the different governance structures requirements and including the key positions and their corresponding qualifications and experience.

So, how is ITC impacting on your livelihood through availing opportunities for you to increase your skills and professionalism?

Our Certified courses have been re-designed to cater for the changing needs of the industry. The COP, CIU and DIU have all undergone a curriculum review to meet expectations of the market.

a number of students take advantage of the available pathways to upgrade to other qualifications through the current partnerships with the Chartered Insurance Institute (CII) the Chartered Institute for Securities and Investment (CISI), and the International Labor Organization (ILO).

The college has also developed specific segment related courses and qualifications that allow you to easily upgrade to the certified courses or to take these as independent programmes that are recognized within the different segments of the industry.

These courses are now becoming the symbol of professionalism in relation to these segments.

The Award in Loss Adjusting (ALA), Award in Health Insurance (AHI), Award in Agriculture insurance (AAI) and the Award in Marine Insurance (AMI) allow you the flexibility of adding these qualifications onto the certifications acquired under the current certified courses.

Alternatively, you can receive exemptions if you are new and just embarking on the qualification journey or want a stand-alone qualification that speaks to your skills and knowledge within any of the available pathways.

The Certified courses and the structured courses are augmented by short term trainings that speak to changes that you may need to quickly know within your area of interest as a professional or any of the emerging areas that are important.

This year alone we have dived into developing digital marketing strategies, implementing these strategies and preparing organizations for digital change, we have equipped members with skills in preparation of loss incident reports, their composition, interpretation and implications.

These and many other short trainings shared quarterly through the ITC training calendar increase your understanding of the industry and its many facets helping you interpret and perceive the insurance market as a professional.

ITC has collaborated and built capacity where we may not be strong and gone ahead to expand our offering to meet your professional needs.

These collaborations range from Reinsurance with ZepRe, Anti-Money Laundering (AML) with the Financial Intelligence Authority (FIA), detailed understanding of Marine Risks and freight crimes together with OPTIMIZ to increase your skills in view of regulatory changes aimed at the localization of marine covers.

The Trustee Training and Certification Programme (TTCP), designed and developed together with the Uganda Retirement Benefits Regulatory Authority (URBRA) is our latest collaboration based

on an approved curriculum aimed at streamlining the Retirements Benefits Sector resulting into TRUSTEES whose professionalism is enhanced and have a better understanding of their fiduciary responsibilities.

For you to fully develop yourself and embed professionalism into the insurance industry, you need to belong to a professional body

...the ITC is improving skills within the insurance industry.

or association. This will help you to be more accountable in your actions and gain inspiration and aspirations from others who have walked the journey you are embarking on. ITC is that type of body and offers a balanced professional menu that will offer you the right courses and examinations to test and develop your ! competence professional while bringing professionals together through platforms like the ITC International Insurance Conference where pertinent insurance matters are dissected for the benefit of members.

ITC has gone digital and taken all its trainings into the virtual space to get to you wherever and whenever you are available. This flexibility is aimed at availing opportunities that ease your access to trainings and help enhance your capabilities in insurance.

As we begin to put the effects of the pandemic behind us, the lessons learnt make the coming months, worth looking forward to. We shall launch the ITC - aBi digital platform to tap into the Microinsurance trainings delivered together with the ILO and Financial Sector Deepening Uganda (FSDU) and provide insurance

solutions professionally by trained microinsurers to the underserved and excluded. The Advanced Diploma in Insurance (ADIU) programme will also be launched as the apex qualification in the industry and our wings will spread to Agent banking where the Agent Banker Insurance Certification (ABIC) a self-based learning, plug and play course will equip agent bankers with the required skills to sell insurance under the bancassurance channel.

Research and development are another area that the college will expand on. Besides the ADIU programme having a fullyfledged research paper, the ITC will sponsor its Facilitators and members to embark on various research projects that will impact both our programmes and the industry and avail opportunities for researchers to present their papers at different forums and avail publication opportunities in different research journals.

The requirements for professionalism are few number, but are very encompassing, ranging from education to personal conduct. They may represent only a beginning for the advancement

of professional status, but they nonetheless important are foundations upon which to build a public and personal sense of professionalism.

Although many in the field of insurance are professional, are qualified and are yet to apply for professional designation, the entire field has not yet achieved professional status.

There is evidence that professionalism pays, and we have seen the inroads made by other professional bodies especially Accounting. The ITC is dedicated to building and establishing a specialized body of knowledge upon which all the other facets of professionalism will lie.

We shall continue reshaping our courses such that our curriculum focusses more action-oriented on courses centered on practical insurance needs like writing and interpreting contracts and insurance policies and analyzing insurance needs of businesses and individuals as we enhance professionalism.



### **Our Mission** Ensure to provide reliable value added Insurance Solutions

### **General Insurance Covers**

Fire and Allied perils

Fire loss Profit

Theft/ Burglary

Theft/ Burglary
Motor Insurance
Money/ Cash in Transit
Fidelity Guarantee
Public/ Product Liability

Workers Compensation/ Employers liability

**Goods in Transit** 

**Aviation Insurance** 

**Professional Indemnity** 

Marine Cargo

Marine Hull

**Engineering** 

All Risks Insurance for Equipment

Machinery Erection all risk

Machinery Breakdown/ Loss of Profit

Plate Glass Insurance

Customs Bond and other Securities

Other Tailor Made Policies as per customer's needs



### **Personal Insurance Covers**

Life Insurance Cover Personal Accident Travel Insurance Family Medical Insurance **Group Medical Insurance Group Life Insurance** 

### **Risk Management and Consultancy Service**

**Risk Identification** Risk Reduction and control Risk Transfer

**Loan Protection Insurance** 

**Employee Benefits Scheme** 



### TO ACCOMPANY! TO SERVE!! TO ADVOCATE!!!

Radiant Insurance Brokers (2009) Ltd. Room 25, Spear House, Plot 22, Jinja Road, P.O.Box 7356, Kampala, Uganda. Tel: +256 707 965575 Mob: +256 752 965575 Email: md.james@radiant2009.com





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- Faster loan processing time (3 days)
- Minimum Documentation
- Attractive instalment schemes
- We finance to Boda Riders / owners
- We finance to Fleet Operators
- We finance to Corporates.
- We finance to Traders

### **Payment Options:**

- 1. Bank Agents
- 2. Bank Deposits

### **Document Requirements** 1. Application Form filled

- 2. National ID card
- 3. Valid Riding Permit
- 4. Recommendation letter from the Boda Stage Chairman
- 5. Recommendation letter from the Local Chairman (LC1)
- 6. Stage ID Card
- 7. Two Guarantors with Business ID cards and National ID
- 8. Registered mobile money numbers in Applicant name.

### **Advantages**

- 1. Comprehensive Insurance
- 2. Personal accident insurance
- 3. Tracker Installed

### **Objectives**

- 1. Empowering Youth
- 2. Creating Livelihood
- 3. Career uplift

### **VUGA BODA YO LTD** Dower of Freams

**Contact Details** 

Terms & Conditions Apply\*

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Telephone: 0707230501/ 0707230502/ 0707230503/ 0707230504/ 0707230505 Email: sales@vugabodayo.com

Room L2-5, Kaludo Complex, Kasana, Luweero. Telephone: 0707 230509 EMAIL: sales-luweero@vugabodayo.com



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choice in

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>Claims Recoveries

>Technical Accounting >Contract wording

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### CONTACT US

P.O. Box 24674, Kampala-Uganda Tel: +256414344500/344504, Fax: +256414344500 Email: guardianirebrokers@gmail.com

Info@guardianrebrokers.co.ug

### **Building Public Trust In the Ugandan Insurance Profession**



"My personal view is that new technology is liberating for insurance professionals, freeing them from the burden of routine tasks so that more time can be spent listening to their customers and developing tailoring solutions to their needs"

he natural wonders of Uganda are recognised worldwide-the Murchison Falls, the Rwenzoris mountain range, Ishasha's tree-climbing lions, the gorillas of Bwindi Impenetrable National Park, the Kidepo Valley wilderness. Over the next few years, as Uganda recovers from the damage wrecked by COVID 19 on lives and livelihoods, let's hope the country will also be known for the positive contribution of a vibrant insurance profession to the wellbeing of the population.

published bν the Insurance Regulatory Authority suggests Uganda even as the pandemic raged, demand for insurance products and services enjoyed steady growth - with non-life premiums rising over 7% to UShs 664 bn, and life premiums up 17% to UShs 324 bn. This result led chief executive office Alhaj Kaddunabbi Ibrahim Lubega to comment that the sector had "weathered the storm".

I must also acknowledge the

tireless efforts of Uganda's Insurance Training College to maintain its vital services to professionals within the market throughout this period. pursuit of its valuable mission to "deliver highly competent human capital for the insurance sector", it worked with energy and an innovative spirit to inform the market, ensure access, and develop its range of services.

For example, in June 2020 it convened the Joint Insurance Professional Training themed Institutions' Webinar, 'Insurance Professional Institutions – The Key Drivers in the Pandemic Recovery'.

In addition, the College has invested in its ability to offer online examinations, and it rolled out the 'Increasing Uptake of Insurance Services Using Digital Platforms Project' to further increase insurance uptake through the use of digital platforms.

The importance of insurance to economic resilience in Uganda, as in the rest of Africa, not underestimated. Without insurance, businesses wouldn't have the confidence to invest and grow; international trade would come to a standstill; and families and individuals would suffer the insecurity of being one misfortune from financial Insurance is often disaster. the key to rapid, sustainable economic momentum.

creates wealth, lifts populations out of poverty and diversifies employment the opportunities available.

recent Despite the growth rates, insurance penetration in Uganda remains low by global and even regional standards. The FSD Uganda 'Report on Uptake of Insurance Services in Uganda' estimated that, as recently as 2018, penetrating was just one per cent, with 59% of the population entirely uninsured.

The report attributed this to "public mistrust, public awareness and narrow

### Building public trust in the Ugandan insurance profession



insurance product range." The CII endorses this assessment, in particular the first observation regarding public trust. Our experience operating markets across the world is that insurance practitioners need to redouble their efforts to build and enhance public trust.

In a series of publications, available free of charge on the CII website, we have explored kev levers whereby the insurance professionals can earn public trust.

For full details, I would direct readers to the 'Circle Trust' article I authored in the publication 'A World Of Promise', 2019. Space does not allow me to explore all the features of this Circle in this article: however, I would draw particular attention to the features on the topic of professional standards. The general population often has a high level of respect for those who work in the longestablished processions such as medicine, the law, accountancy, or surveying.

The journey of the insurance profession is, increasingly, to earn parity of esteem alongside these other professions.

Working in partnership, the global insurance community embedding is many of the characteristics of professionalism such a widely observed code conduct, a public interest ethos, and a widespread commitment continuing professional One of the development. most intriguing challenges for the decade ahead will be how these principles are interpreted and applied in the modern era digitalised engagement, communication and processing.

My personal view is that new technology is liberating insurance professionals, freeing them from the burden of routine tasks so that more time can be spent listening to their customers and developing tailoring solutions to their needs.

By reducing some of the traditional costs associated with insurance services, it can also deliver great value to customers - which, again, should have a beneficial impact on take-up and coverage.

The pandemic gave an opportunity to many professionals to demonstrate social value. Doctors their and nurses cared for the sick and administered treatments; scientists pooled their resources so that vaccines should secure approval within record times;

engineers developed innovative solutions for socially distanced transportation; lawyers were consulted by governments on provisions within emergency legislation.

It is a credit to our profession that so many customers enjoyed the benefits of continuity of coverage despite the upheaval. Earlier this year, the CII launched a series of case studies entitled 'Celebrating professional Africa', to showcase and raise awareness of these efforts, and many more, throughout the continent.

In the film Black Panther, actor Daniel Kaluuya, who is of Ugandan origin, comments "The world is changing". The insurance profession in Uganda not only recognises this reality, but stands ready to play its full part in a new and exciting era.

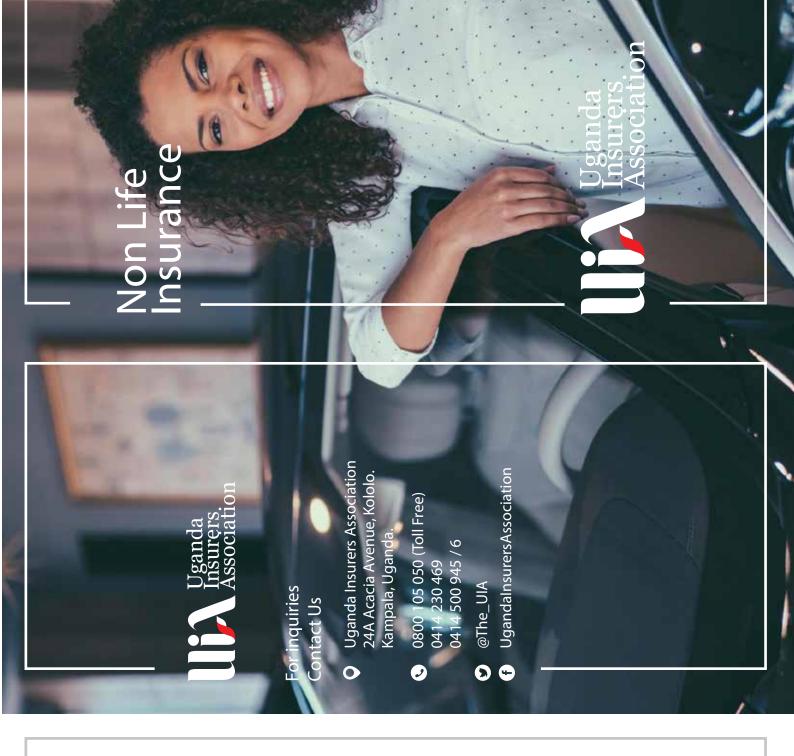
"The importance of insurance to economic resilience in Uganda, as in the rest of Africa, not be underestimated. Without insurance. businesses wouldn't have the confidence to invest and grow; international trade would come to a standstill"

# Who you can buy General Insurance from?

- 1. AIG Uganda Limited
- ALLIANCE AFRICA INSURANCE Co Ltd
- APA Insurance Co Ltd
- Britam Insurance Company (U) Ltd
- CIC General Insurance Co Ltd
- 5. Excel Insurance Company Ltd
- 7. First Insurance Company Ltd
  - 3. GA Insurance Company Ltd
- 9. Goldstar Insurance Company Ltd
- 10. Insurance Company of East Africa (ICEA)
- 11. The Jubilee Insurance Company of Uganda Ltd
- 12. Jubiilee Health Insurance Co Ltd
- 13. Liberty General Insurance Company Ltd
- 14. Mayfair Insurance Company (U) Ltd
- 15. MUA Insurance Company Ltd
- 16. National Insurance Corporation Ltd
- 17. Pax Insurance Company Ltd
- 18. Rio Insurance Company Ltd
- 19. Sanlam General Insurance Company Ltd
- 20. Statewide Insurance Company Ltd
- 21. Transafrica Assurance Company Ltd
- 22. UAP Insurance Uganda Ltd.

### Micro Insurance Companies?

- 1. Grand Micro Insurance Limited
  - 2. Edge Micro Insurance Limited
- 3. Future Line insurance Company (U) Ltd



# **About Liberty General Insurance**

of Standard Bank group with 53.62% shareholding. Liberty is an Liberty Holdings Ltd, a Johannesburg listed insurer that was founded in 1967 by Sir Donald Gordon. Liberty Holdings is an integral part established and growing Pan-African financial services group, with a presence in 27 countries in Southern Africa, East & Central Africa and Liberty General Insurance Uganda Limited (LGIUL) is 51% owned by

interests in almost all sectors of the economy. The flagship of the Group is Kakira Sugar Limited, which was established in 1930, and The 49% of LGIUL is owned by Madhvan Group, one of Uganda's largest and most esteemed private enterprise groups with significant now enjoys a commanding position in Uganda's economy.

### **Liberty Travel Insurance**

Liberty offers affordable, quality travel insurance to cover many unforeseen expenses while traveling. The Liberty Travel Insurance is reinsurance and services company founded in Madrid (Spain) in 1989 and operating worldwide with a direct presence in 38 countries. Our provided in partnership with MAPFRE ASISTENCIA a global insurance, Assistance network helps us to take care of people and their property all over the world.

### **Options for Everyone**

specific travel needs. These include Africa/ Asia, Europe Basic (Schengen), Europe Plus, WW Silver WW Gold Student options We offer a broad range of travel insurance options to fit your and Group Packages.

Covid-19 Cover: In case the Insured gets infected with the Covid-19 during a trip covered by the Insurance Policy, the Travel Insurance covers the Medical Expenses and Hospitalization abroad, up to the proposed limit on the particular conditions of the policy and according to the terms and conditions defined in the same, save the Insured travels to a location declared as not recommended for travel by the competent local Authority.

In case of infection, the Insured must contact the Emergency Assistance Service immediately to provide the necessary

LIBERTY GENERAL INSURANCE UGANDA LIMITED

3rd Floor, Plot 99 Buganda Road, Kampala, Uganda

Postal address: P.O. Box 22938 Kampala, Uganda

Email: info@liberty.co.ug Tel: +256(031) 2246500

## How to enroll onto the Policy

nfo@liberty.co.ug or visit any insurance broker or your travel agent. You can reach us on +256 312 246 500 or write to

### **Liberty Travel covers**

- Medical Expenses and hospitalization abroad
- Personal Accident in public means of transport
  - Personal Assistance services
- Loss of baggage
- Personal Liability
- Journey Cancellation
- Delayed departure (Missed departure/Missed travel connection Journey Curtailment

STUDENTS	PREMIUM
3 months (•) maximum 92 consecutive days	414 USD
6 months (•) maximum 180 consecutive days	647 USD
1 year (•) maximum 365 consecutive days	1028 USD

# How to apply for Assistance

In case of any emergency, please contact us in the shortest time email at: afrcosiam@mapfre.com or refund@mapfre.com +44 845 217 1379 or write to our international assistance possible on our General 24/7 International Helpline

to complete a claim form as soon as possible after the incident has For non-emergency medical and all other claims, you are required occurred or within 30 days of your return to your Home country. The following should be submitted together with the filled claim:

### Invoices / receipts

- proof of ownership (in case of lost property);
- travel documents and any other relevant details;
- showing the nature of the injury or illness together with all bills, if medical treatment has been received, medical certificates and receipts if already paid.



unforeseen expenses are Wherever you go, your covered

ADVICE INSURE INVEST HEALTH

BENEFITS	AFRICA/ASIA	SCHENGEN	EUROPE PLUS	WW BASIC	WW SILVER	WW GOLD	
EMERGENCY MEDICAL ASSISTANCE	UP TO AGE 80	UP TO AGE 80	UP TO AGE 80	UP TO AGE 80	UP TO AGE 80	UP TO AGE 80	
Medical Expenses & Hospitalization abroad Excess	USD 15 000	€30 000	€80 000	USD 100 000	USD 225 000	USD 500 000	
Excess	USD 50	€50	€50	USD 50	USD 50	USD 50	
Excess applicable for	Out-Patient	Out-Patient	Out-Patient	Out-Patient	Out-Patient	Out-Patient	4
Emergency medical evacuation in case of illness or Accident	Real Expenses	Real Expenses	Real Expenses	USD 35 000	USD 35 000	Real Expenses	
Emergency Dental Care	USD 450	€450	€450	USD 500	USD 500	USD 650	
Excess	USD 25	€25	€25	USD 25	USD 25	USD 25	
Repatriation of Mortal Remains	USD 25 000	€25 000	€25 000	USD 30 000	USD 30 000	USD 50 000	
Repatriation of Family Member travelling with the insured	USD1500	€1500	€3500	USD1500	USD 3 500	USD 5 000	
Emergency Return Home Following Death of a dose Family member	Same Class Ticket	Same Class Ticket	Same Class Ticket	Same Class Ticket	Same Class Ticket	Same Class Ticket	
Compassionate Emergency Visit	Return tickets in Economy class and 85/-day max	Return tickets in Economy class and 85/-day max	Return tickets in Economy class and 100/-day max	Return tickets in Economy class and 100/-day max	Return tickets in Economy class and 100/-day max	Return tickets in Economy class and 200/-day max	
PERSONAL ACCIDENT IN MEANS OF PUBLIC TRANSPORT							
Accidental Death	N	N	€25 000	USD 35 000	USD 35 000	USD 200 000	
Accidental Partial <b>Pisablement</b>	JE N	∃Z.	% of prinicipal sum as per scale	% of prinicipal sum as per scale	% of prinicipal sum as per scale	% of prinicipal sum as per scale	
Disablement	- N	N	€25 000	USD 35 000	USD 35 000	USD 200 000	
PERSONAL ASSISTANCE SERVICES							3)
24 hours assistance services	Covered	Covered	Covered	Covered	Covered	Covered	
Delivery of Medicines (service only)	Covered	Covered	Covered	Covered	Covered	Covered	
Hijack in Means of Public Transport	USD 30 per day Max USD 3 000	€ 50 per day Max € 3 000	€ 50 per day  Max € 3 000	USD 50 per day Max USD 5 000	USD 50 per day Max USD 5 000	USD 75 per day Max USD 7 500	
BAGGAGE, PERSONAL, LIABILITY							
Loss of passport, driving license, National ID card abroad	USD 200	€200	€200	€200	€200	€500	
Compensation for inflight loss of checked in baggage	USD 300	€800	€1500	€1500	USD1500	USD 2 000	
Excess	USD 50	€20	€100	USD 100	USD 100	USD 100	
Luggage Delay	USD 200	€200	£200	USD 100	USD 250	USD 350	a la
Excess	4 hours	4 hours	4 hours	4 hours	4 hours	4 hours	- Carlo
Location & forwarding if baggae and personal belongings	Actual Cost	Actual Cost	Actual Cost	Actual Cost	Actual Cost	Actual Cost	
Advance of ball bond	Assistance only	ASSISTATICE OF IIY	Assistance only	Assistance only	Assistance only	Assistance only	以 · · · · · · · · · · · · · · · · · · ·
Personal civil clability  Deductible			₹130 000	USD 200 000	USD 200 000	000 057 <b>1</b> 00	MA TO SERVICE AND ADDRESS OF THE PARTY OF TH
l egal Defense Abroad			€2500	USD 3 500	USD 3 500	USD 5 000	
CANCELLATION AND CURTAILMENT, LOSSES AND							PREMIUM ADJUSTMENTS
<b>DELAYS</b> Tourney Cancellation			£1500	000 2 0511	00070811	1150 5 000	(Annlicable to other age brackets)
Journey Curtailment		불	€1500	USD 2 000	USD 2 000	USD 5 000	3 months - 18 years reduction 50%
yearsDeductible		N	€100	USD 100	USD 100	USD 100	66 - 75 years increase 50%
Delayed Departure	USD 180	€180	€250	USD 300	USD 300	USD 400	76 - 80 years increase 100%
Deductible	6 hours	6 hours	6 hours	6 hours	6 hours	6 hours	81 years increase 300%
Missed Travel Connection			€200	USD 300	USD 300	USD 500	(Only the Europe/Schengen
Missed Departure	NIL	NL	€200	USD 300	USD 300	USD 500	policy shall be available)
GEOGRAPHICAL SCOPE OF COVER AND TYPE OF PLAN	AFRICA	ASIA	EUROPEBASIC	EUROPE PLUS	WW BASIC	ww silver	WWGOLD
1-8 days	\$33.00	\$33.00	\$37.0	\$41.0	\$47.0	\$48.0	\$81.0
9 - 14 days	\$36.00	\$36.00	\$40.0	\$42.0	\$49.0	\$50.0	\$85.0
15 -21 days	\$39.00	\$39.00	\$47.0	\$49.0	\$54.0	\$55.0	\$95.0
22 - 32 days	\$51.00	\$51.00	\$58.0	\$62.0	\$79.0	\$81.0	\$142.0
33 - 49 days	\$61.00	\$61.00	\$78.0	\$88.0	\$107.0	\$109.0	\$195.0
50 - 62 days	\$78.00	\$78.00	\$92.0	\$101.0	\$123.0	\$126.0	\$225.0
63 - 92 days	\$91.00	\$91.00	\$119.0	\$131.0	\$147.0	\$150.0	\$271.0
93 - 180 days (up to 92 consecutive days per trip)	\$122.00	\$122.00	\$174.0	\$206.0	\$253.0	\$258.0	\$473.0
Annual Multi-trip (up to 92 consecutive days per trip)	\$211.00	\$211.00	\$330.0	\$370.0	\$456.0	\$466.0	\$861.0

# ITC aBi MICROINSURANCE DIGITAL PLATFORM PROJECT

# About the project

Insureyo – the aBi-ITC digital platform is a pilot project aimed at increasing the uptake of insurance services in Uganda through the use of a digital platform.

The platform will facilitate the sale of micro-insurance products to consumers and members of Tier 4 Financial services mainly SACCOs as special agents of the insurers. The project is aimed at filling the gap left by conventional insurance whose products are not suited to the agricultural communities, small enterprises and members of Tier 4 Financial services.

The digital platform will provide a costeffective way of distributing microinsurance services and products by minimizing the administrative overheads of managing numerous low premium policies.

The project was conceived following a partnership between ITC and ILO financed by FSD Uganda to build capacity of the insurance market through a Training of Trainers and several market trainings on microinsurance / inclusive insurance. As a result, ITC today offers a fully-fledged Certificate programme in Microinsurance.

## **Partners**

The multidimensional nature of the project spurns two regulatory regimes that have given a green light to the project. The Insurance Regulatory Authority (IRA) regulates the insurance industry while Uganda Microfinance Regulatory Authority (UMRA) regulates and supervises all Tier 4 MFIs and Money Lenders which includes SACCOs.

# **Sponsors**

The project is co-funded by ITC and aBi Finance Holdings Limited

# Implementation partners

### **INSURERS:**

- Britam Insurance
- Prudential Insurance
- ICEA Life Insurance
- Grand Micro Insurance
- Agro-Consortium
- Excel Insurance

### **SACCOS**

- Bagezza SACCO Mubende District
- Mateete Microfinance Coop Trust Ltd
   Sembabule District
- Kyamuhunga People's SACCO -Bushenyi
- Muhame Financial Services Ltd. –
   SHEEMA District
- Mushanga SACCO Bushenyi
- Nazigo SACCO Kayunga District
- Nyakayojo People's SACCO Mbarara District
- Rukiga SACCO Rukiga District
- RUSCA Ltd Ntungamo District
- Rushere SACCO Kiruhura District

Launch Date: 26th-Nov-2021





# **Our Products Portfolio**

### **Fire**

- Fire and Perils Office Combined
- Business
- & Perils)
- Interruption (Fire Domestic Package · Assets All Risks

# 0

- Performance
- Regional Customs
   Transit Guarantee
- · Guarantee Bonds
  - · Security Undertaking

### • Immigration Bonds

# Engineering

- Machinery
   Breakdown
- · Delay in Start-up
- · Loss Of Profits • Boiler & Pressure Vessel
- Electronics Equipment Insurance Contractors Plant And Machinery
- Contractors All Risk Deterioration Of Erections All Risk



# Liability

- Carriers and Bailee
   Liability
   Public Liability
- Liability Workmens Employers Liability Benefit Act · Directors & Officers · Products Liability
- Liability
  - Professional Indemnity

### Motor

- Motor Private Car
- · GA Lady Auto Motor Commercial Vehicle
- Motor Trade
- Private Hire Vehicle • Motor Cycle
- Motor General Cartage · Online Contracted Taxis
- Motor Cycle PSV
- Tuk Tuk PSV

### • All Risk

- Travel
- Burglary
- (Group & Individual)

Accident

- · Personal Accident · Goods in Transit

- Medical
- Graysure Family/retail,
- Corporate plan SME plan



- Sea Cargo Bulk
- Sea Cargo Non Bulk Open Cover/ Certificate
- Marine Hull
- · Marine Cargo
- Yacht and Boats

### **Aviation**

- Aviation
- Air-Cargo



Terrorism & Political Risks



#Dignified Healthcare

This is a Healthcare Plan that focuses on offering health insurance to the senior citizens. It offers peace of mind that the medical expenses are catered for by a trusted insurer.

Senior Citizens Medical Product is driven by our desire to provide dignified care to the elderly in our society.



GA Insurance Uganda Ltd, 5th Floor, Lourdel Towers, Plot 1, Lourdel Road, Nakasero, P.O. Box 24876, Kampala Tel: +256 756 290 043 / +256 414 232 995 info@gauganda.com

# The Vitality of a Broker in the insurance cycle



Bakesiga Christopher Mugisha **Business Manager** Insurance Brokers Association of Uganda (IBAU)

nsurance Brokerage has become of age. Regardless of the challenges insurance brokers face, they are now part and parcel of the insurance cycle. But this has not stopped misconceptions regarding who an insurance broker is and what their role is, to continue to playing out.

As it has been proven umpteen times, circumventing insurance brokers often leads to a gap in the insurance cycle.

Unfortunately, this is to the detriment of not just the clients but the insurers too! It is upon this backdrop that I wish to demystify insurance brokerage.

For chronology purposes, let's start by understanding who an Insurance Broker is. An Insurance broker is a professional that works directly for a client by specializing

insurance and risk management. In a nutshell, insurance broker an acts as an intermediary between a consumer and an insurance company, helping the consumer to find a policy that best suits their needs.

You may find it interesting to learn that, by law, Insurance brokers do not charge their clients for services provided. This is because they earn brokerage commission incomes from insurance companies as clearly spelt in the Insurance Act 6, 2017.

Having unpacked who an insurance broker is, it is only right that we delve into their roles. These are quite expansive but fortunately, they bring to the fore, the insurance broker's relevance in the insurance terrain.

Choosing an Insurer: An insurance broker offers advisory services on the most suited insurance company to underwrite a client's risk.

The criteria for this is often based on the underwriting capacity and the appetite for the risk in question. A broker is therefore part and parcel of procuring insurance quotations from different insurers.

They also partake analyzing such quotations to ensure that the client

makes favorable decisions in choosing an insurer.

Negotiating with the Insurer: An insurance negotiates broker for comprehensive policies in the best interests of the client. He/she seeks to secure those with wide coverage and extensions whilst also paying mind to the insurance rates/ premiums.

Selecting the cover: Brokers also help the client to select the bestsuited insurance policy.

This is made possible by their extensive knowledge of the insurance industry and the products therein.

Preparing claims: In case of occurrence of a loss or damage, a broker is meant to guide the client through the insurance claims requirements and procedures to ensure that the claim is promptly & satisfactorily settled.

Risk advisory: When it comes to risks of huge magnitudes, an insurance broker helps to spread these among many insurance companies.

This is because of the dangers of concentrating a huge risk with one insurance company. Spreading it to different insurers is crucial for sufficient risk mitigation.

As the Insurance Brokers

# The Vitality of a Broker in the insurance cycle



Association of Uganda (IBAU), it is incumbent upon us to solicit for a conducive working environment for the brokers while at the same time playing a major role in growing the general uptake of insurance in the country.

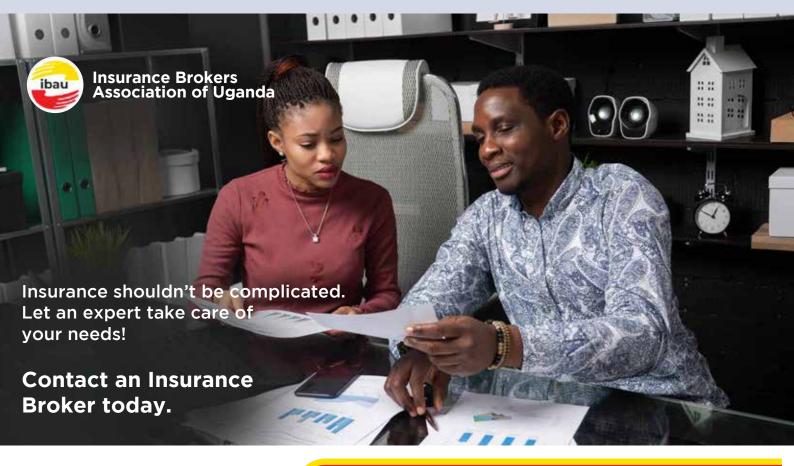
While major challenges still continue to affect the operation of insurance brokers, we continue to take strides

operation improve their environment.

This is by engaging the Regulator and other relevant sector players to this effect.

Through critical awareness programs like the "Beat the risk" campaign, we are hopeful that public is warming up more to the essentiality of insurance.

"Having unpacked who an insurance broker is, it is only right that we delve into their roles. These are quite expansive but fortunately, they bring to the fore, the insurance broker's relevance in the insurance terrain"





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# ITC and URBRA launch training programme to enhance professionalism among trustees of retirement benefits schemes

Interview with Mr. Jonan Kisakye, ACII, ACSI, AWB Chartered Insurer

29th June 2020, the Uganda Retirement **Benefits** Regulatory Authority signed memorandum with the Insurance Training College (ITC), to rollout a certified training programme for trustees in Uganda's pensions sector. The programme seeks improve and enhance professionalism of Trustees.

April 16, 2021. the On officially programme was launched and the first intake started on April 19th. Two cohorts have since completed their training and a third is in the offing. In an Interview with Lydia Mirembe, The ITC Deputy Principal, Mr. Jonan Kisakye, shares his reflections and insights on the Trustee Training and Certification Programme (TTCP).

QN: Please give an overview of your impressions of the trustee training initiative between ITC and URBRA, what were the

objectives for starting it?

ANSWER: First, I must thank URBRA for trusting the ITC with this important role of building the capacity of Trustees, given their importance in running the retirement benefits schemes and helping URBRA to implement its mandate.

URBRA tasked us to come up with a training programme that would highlight the function of trustees. We were to come up with a structured training programme; develop a curriculum that corresponds with the programme; and undertake the training;

assess the trustees through an examination process and certify them upon completion of the programme.

The other very important issue was that of evaluating the program on a regular basis.

Additionally, there was need to craft a programme that

responds to sector needs.

There are other similar programmes in the region but these were not localized. Much as they are standard programmes, there are areas in the Ugandan context that needed to come out – for example in the law.

It was also expensive to send Trustees for training outside Uganda, within and beyond the region e.g to Johannesburg and Nairobi. Remember these finances come from members' savings.

The other was a need to create a base for continuous capacity building and the programme would provide that foundation.

Those were some of the objectives and so far the programme has aligned. Thus, our role was end-to-end. I think we have achieved on all the

# ITC and URBRA launch training programme

objectives so far as guided by the MOU.

QN: How many trustees have enrolled so far and what kind of profile do they bring along to the programme?

**ANSWER:** the first training in April attracted about 18 participants; the second training in August attracted 17 participants. The programme primarily targets trustees but we have seen a number of other players coming on board especially from the service providers' side. We have also seen some chairpersons of Boards of trustees. The programme has been very well received. Many of the participants are accomplished professionals different in areas like Human Resource Management, Legal practice, finance and accounting; we have seen high profile managers and heads of departments all registering for the training.

We are definitely tapping into this wealth of experience and Because expertise. of the experience and profile of some of the participants we shall give them a chance to be guest facilitators for future cohorts. We are also using participants as our ambassadors and we request them to recommend the programme to others within their respective schemes. They help us to enhance the program in terms of value and quality and eventually bringing others to join.

QN: The programme has largely coincided with Covid-19 lockdown, has this had any impacts? How have vou mitigated the negative impact of the lockdown?

**ANSWER:** We actually call this programme a "Covid baby" because it was conceived at the height of the pandemic. It was a very challenging period for us but we had to adapt and do

things differently. Covid19 has been a major disruption and it has been worse for training institutions, many of which are still closed owing to stringent guidelines and SOPs. When we started, we wanted the training to be a physical interaction; we wanted participants to come here and enjoy the college facilities.

Indeed, it would have been good for the programme to be delivered in a physical learning environment. But as you know, this is a programme upon which URBRA bases its licencing activity, so you can't suspend because of Covid19: licences have to be issued. With some trainings scheduled the lockdown, during quickly enhanced our method of delivery.

second training delivered online. We acquired an end-to-end learning management system which





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# ITC and URBRA launch training programme

made it very easy for the trainees and tutors. The only difference is that the in-person training is five days while the online version is ten days. We had to find means to provide the same quality, same depth, same information. We didn't want to compromise. So, we spread it over two weeks and shortened the period to half day.

Participants quickly embraced the online method. In fact, the second cohort had a higher pass rate than the first one. Participants liked it because we reached them in the comfort of their home. The online platform has a section for materials it allows a student to register, but also, we sent physical training materials prior to the training. By the time we started, they had had an opportunity to read through the materials.

QN: Does that mean that the future is online? Should we expect to ever go back to where we wanted to be?

**ANSWER:** Much as the participants embraced the online option, we had participants who had attended and enjoyed the physical training and they shared feedback. So, some participants are willing to wait until we go physical again. We want to have options for all participants, there are those who want to be in a physical space, and others who prefer the flexibility brought by virtual learning. In the second cohort, we had participants based in Arua and in Mbarara. If they had attempted to come physically, you can imagine how costly and inconveniencing that would have been – given the lockdown restrictions. Going forward we will have a combination of the two and the participants will have a choice on what suits them.

QN: How are the trainees warming up to the programme in terms of content and rigour and other aspects – judging by their feedback?

ANSWER: first of all, the programme is quite intense. With the in-person physical programme, we cover five modules in five days. Participants are examined in each module and the pass mark is 60%. Grading is module-based and not an average, meaning one must pass each module. But this also makes the programme very interesting because the participants are focused from the onset.

Some participants have told us that some modules need more time; some have even requested for remedial tests. The programme was set in such a way that if one fails, they must redo the course with the next cohort. We are listening and we look forward to reviewing the programme after conducting about seven cohorts. We are collecting and considering all this feedback to try and be responsive to the needs of participants.

QN: What lessons are emerging from this programme – for ITC, URBRA and for the pensions sector as a whole?

ANSWER: Firstly, for us as a

college, from what we have been able to achieve, in the conditions we were in, our feeling is that it is possible to run a local programme successfully no matter the challenges. We also realise that regulatory backing is very important.

Because the programme is backed by the regulator, it has attracted the interest of participants, as they believe the programme meets regulatory standards. It has been very easy for sector players to accept and receive the programme.

The other lesson is the need to be flexible. If we had stuck to in-person physical trainings, where would we be? Flexibility has been key in terms of how we run this progamme. We must be flexible in terms of how we conduct business amidst any disruptions.

The other lesson is about the tutors we engaged. The programme was developed with practitioners for practitioners.

The tutors on the programme went through the same programme under the Training of Trainers, besides that, they are also practitioners from the sector. So even as tutors deliver, some of the participants have already interacted with them as professionals in the sector.

Some are service providers, some are regulators. This removes the distance, increases trust and makes learning very easy. Thus, engaging professionals as part of the tutor team has made the programme

# ITC and URBRA launch training programme

more acceptable to participants.

QN: Are there any aspects of the Programme that need strengthening? Which ones are they and what actions can be taken to strengthen them?

ANSWER: One area that we need to strengthen is marketing. We have partnered with URBRA in terms of marketing initiatives but there is more we need to do in terms of selling the programme to the different schemes.

We are planning to partner with service providers especially administrators such that as they interface with members in AGMs ITC can be given a slot to present and avail information concerning the programme.

The other challenge is the way we have been running our calendars.

We send out information on the next available training. This has been a challenge because there are people who want to get this information well in advance and plan accordingly.

Starting 2022, we are going to develop an annual calendar specific to the TTCP so that we send out information for all trainings we are going to conduct within the year. This will enable schemes to plan.

There are other participants and schemes whose trustees may not have the time to fit within our calendar. Some have even asked us to organize for them

offsite trainings. Some prefer to take their trustees on a training retreat out of town to allow them to concentrate.

We want to be able to meet the needs of such schemes without compromising the quality and content of the programme. We can take the training to where our customers are.

This may have additional cost implications because such a training will be off our calendar may require specific logistical arrangements implement.

The difference may not be prohibitive though. We are very flexible and the cost will depend on the number of participants. The higher the number the lower the cost and vice versa.

QN: Looking at the future of the pensions sector, does this programme match up to the prospects in terms of capacity enhancement?

ANSWER: When we were programme, developing this we wanted it to form a basis other capacity building initiatives.

The programme is structured as a standard certified program, but of course the sector is very dynamic. The development of the programme was based on current needs and the future likely needs; it had a futuristic outlook but of course it is not possible to fully predict the future - as Covid19 has taught us.

programme The also was benchmarked widely in the region and beyond.

We agreed with URBRA that we should have regular reviews, to see that we are still aligned objectives, the original current changes, feedback from students and tutors?

We believe that in April 2022, a year after the programme was launched, we shall have a comprehensive review.

Of course, there are things that require immediate change, those we implement as we go along. There are issues that can't wait.

"The second training was delivered online. We acquired an end-to-end learning management system which made it very easy for the trainees and tutors. The only difference is that the in-person training is five days while the online version is ten days. We had to find means to provide the same quality, same depth, same information. We didn't want to compromise. So, we spread it over two weeks and shortened the period to half day"



# What is URBRA?

**Uganda Retirement Benefits** Regulatory Authority is an autonomous body established by virtue of Section 2 of the **Uganda Retirement Regulatory** Authority Act 2011.

# **Our Mandate:**

Supervise and regulate the establishment, management and operation of retirement benefits schemes and protect the interests of Members and beneficiaries of retirement benefits schemes in Uganda.

# **Our Vision:**

A vibrant, secure and sustainable retirement benefits sector.

# **Our Mission:**

To Regulate, Supervise and Promote Development of a stable and Effective Retirement Benefits Sector.

# **Core Values:**

- Proficiency
- Integrity
- Innovation
- Transparency
- Accountability



# **Summary of Industry Bodies**





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**Uganda Association of Engineering Valuers** & Loss Assessors (UAEVLA)





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# Insurance Training College Corporate Members

# Non-Life insurance companies

1. AIG Uganda Limited
P.O BOX 7077, Kampala Lotis
Towers Ground Floor,
Mackinnon Road
Website: www.aig.com
Email: aiguganda@aig.com
Tel: +256 312 211 311

2. Alliance Africa General Insurance Limited. P.O Box 7308, Kampala, 3rd Fl o o r, Plot 9 Yusuf Lule Road Website: www.allianceug.com

Email: info@allianceug.com Tel: 0414252451/452 0392177281/282

3. APA Insurance (Uganda) Limited. P.O. Box 7651, Kampala, 5th Floor AHA Building, Plot 7 Lourdel Road Website: www.apainsurance.org Email: apa.uganda@apainsurance.org Tel: 0200 907 003/4/6/7

4. Britam Insurance Company (Uganda) Limited PO Box 36583, Kampala 24A, Akii-Bua Road, Nakasero Website: www.britam.com. Email: britamug@ britam.com Tel: +256 312 305 600

5. CIC General Insurance Uganda Limited.
P.O Box 34975, Kampala, 1st Floor AHA
Building,
Plot 7 Lourdel Road, Nakasero
Website: www.cic.co.ke/ug
Email: cic@ug.cicinsurancegroup.com
Tel: +256 200 900 1 0 0 /+256 392 1 7 5 046

6. Excel Insurance Company Limited.
P.O Box 7213, Kampala. Plot 2D –Nkurumah Road, 1st, 2nd and 3rd Floor, Crest House Kampala
Website: www.exelin@exico.co.ug
Email: excelins@infocom.co.ug / excelins@exico.co.ug
Tel: 0414 348 595/6/7 0394 821975

7. First Insurance Company Limited.
P.O. Box 5245, Kampala,
Plot 21, Luthuli Avenue Bugolobi Kampala
Website: www.fico.co.ug
Email: fico@fico.co.ug
Tel: 0414 233750/0414 342863 /+256
752660117

8. GA Insurance Company Limited. P.O Box 24876, Kampala, Plot 1, Lourdel Towers, 5th Floor, Lourdel Road, Nakasero, Kampala Website: www.gainsurance.co.ug Email: info@gauganda.com Tel: +256 414 232 9 9 5 / 756 290043

9. Goldstar Insurance Company Limited.
P.O Box 7781, Kampala, 6th Floor, Crane Chambers Plot 38, Kampala Road
Website: www.goldstarinsurance.com
Email: goldstar@goldstarinsurance.com
Tel: 0414 250 110 / 250 111/ 343704

10. ICEA Lion General Insurance Company Ltd. P.O. Box 37834, Kampala, 1st Floor Rwenzori Courts, Plot 2 and 4 A Nakasero Road, Website: www.icea.co.ug. Email: info@icea.co.ug
Tel: +256 414 250 7 1 9 / 0800 100 311

11. Liberty General Insurance Company Limited P.O Box 22938, Kampala Madhvani Building 3rd Floor

Plot 99 -101, Buganda Road, Kampala

Website: www.liberty.co.ug Email: info@liberty.co.ug Tel: 0312 246 500

12. Mayfair Insurance Company Uganda Limited

P.O BOX 34447, Kampala

2nd Floor 2B

Plot 9 Yusuf Lule Road

Email: info@mayfair.co.ug Website: www.mayfair.co.ke

Tel: 0312 181 950

13. MUA Uganda Limited 3rd Floor, Redstone House Plot 7 Bandali Rise, Bugolobi P.O Box 70149 Kampala Website: www.mua.co.ug Email: info@mua.co.ug Tel: 0414 349 659 / 60

14. NIC General Insurance Company Limited. P.O. Box 7134, Kampala, Plot 3, Pilkington Road Website:www.nic.co.ug Email: nic@nic.co.ug Tel: +256 417 1 1 9 90 0 / +256 417 11 99 47 15. Pax Insurance Company Limited. P.O. Box 7030, Kampala, Plot 3, Colville Street Christ the King, Platinum House Website:www.paxinsurance.co.ug. Email: info@paxinsurance.co.ug Tel: 0414 233 096/89, 0312 266 163

16. Rio Insurance Company Limited. P.O. Box 5710, Kampala, Plot 20, Radiant House, Kampala Road Website:www.rioinsurancecompany.com Email: info@rioinsurance.co.ug Tel: 0414 341 264

17. Sanlam General Insurance (Uganda) Limited. P.O. Box 24256, Kampala, Plot 18B Clement Hill Road Shimoni Office Village Website: www.sanlam.co.ug Email: generalinfo@sanlam.co.ug Tel: 0312 207 000 / 0393 264 720

18. Statewide Insurance Company Limited. P.O. Box 9393, Kampala, Plot 1 Bombo Road, Sure House Website: www.swico.co.ug Email: swico@swico.co.ug Tel: 0414 345 996, 031 262119

19. The Jubilee Insurance Company of Uganda Limited.

P.O. Box 10234, Kampala, Plot 14, Parliament Avenue, Kampala Website: www.jubileeinsurance.com Email: jicug@jubileeuganda.com Tel: 0414 311 709, 0312 260 899

20. TransAfrica Assurance Company Limited. P.O. Box 7601, Kampala, Plot 13/15, Impala House Kimathi Avenue Website: www.transafricaassurance.com Email:taacl@transafricaassurance.com Tel: 0414 251 411 / 0414 340535

21. UAP Old Mutual Insurance Uganda Limited. P. O. Box 7185, Kampala, Plot 3-5 Old Port Bell Road, Nakawa 6th Floor Block D, UAP Nakawa Business Park Website: www.uap-group.com Email: uapuganda@uap-group.com Tel: 0414 332 700

# Life Insurance companies

1. CIC Africa Life Assurance Limited.

P.O Box 34975, Kampala, 1st Floor AHA Building

Kampala

Plot 7 Lourdel Road

Website: www.cic.co.ke/ug

Email: cic@ug.cicinsurancegroup.com

Tel: +256 200 900 100 / +256 392 175 046

2. ICEA Lion Life Assurance Company Limited. P.O. Box 33953, Kampala, 2nd Floor, Rwenzori Courts,

Plot 2 and 4 A Nakasero Road

Website: www.icea.co.ug. Email: life@icea.co.ug Tel: 0417706 774 / 0414232337 / 0800100120

3. Jubilee Life Insurance Company of Uganda Limited.

P.O. Box 7122 Kampala, Plot 14, West Podium, Jubilee Insurance Centre, parliament Avenue Website: www.jubileeinsurance.com

Email: jicu@jubileeuganda.com

Tel: 0312 178 800

4. Liberty Life Assurance Uganda Limited. P.O Box 22938, Kampala Madhvani Building 2nd Floor Plot 99 -101, Buganda Road, Kampala Website: www.liberty.co.ug Email: liberty@liberty.co.ug

Tel: 0414 233 794 / 0312 304 000

5. Metropolitan Life Uganda Limited P.O.Box 2779, Kampala 7th Floor Course View Towers Plot 21 Yusuf Lule Road, Email: peter.semakula@metropolitan.co.ug Tel: 0312 314 398

6. NIC Life Assurance Company Limited. P.O. Box 7134, Kampala, Plot 3 Pilkington Road Website: www.nic.co.ug Email: nic@nic.co.ug Tel: 0417119 947 /0417119 900 7. Prudential Assurance Uganda Limited P.O Box 2660, Kampala 9th Floor, Zebra Plaza Plot 23, Kampala Road Website: www.prudential.ug Email: info@prudential.ug Tel: +256 414 343 897 /909

8. Sanlam Life Insurance Uganda Limited P.O. Box 25495, Kampala, Plot 15, Princess Anne Drive

Bugolobi.

Website: www.sanlam.co.ug Email: info@sanlam.co.ug

Tel: 041 77265 26 / 071 2726526

9. UAP Old Mutual Life Assurance Uganda Limited P.O. Box 7185 Kampala, 6th Floor Block A UAP Nakawa Business Park,

Website: www.uapoldmutual.co.ug Email: uapuganda@uapgroup.com Tel: 0414 332 870 / 0800 132 700

# Micro Insurance Company

1. Grand Micro Insurance Limited P.O BOX 22546, Kampala, Uganda Plot 856 Baka Close, Off Tank hill Road Muyenga Website: www.gmi.ug Email: info@gmi.ug Tel: 0778 587 150 / 0707587 150

2. Edge Micro Insurance Limited P.O Box, 2616 Kampala. Email: jndiho@gmail.com Tel: 0712 500031

# **Insurance Brokers**

1. Abacus Insurance Brokers (Uganda) Limited., P.O. Box 50, Kampala, Plot 3, 2nd Street Industrial Area

3rd Floor East African Chains (U) Limited Building

Website: www.abacusinsurers.com Email: abacusinsurance@gmail.com Tel: 0393 265 680 /1/ 0393 265 440

2. African Risk and Insurance Services Ltd. P. O. Box 75457, Kampala, Plot 88 Luthuli Avenue Bugolobi

2nd Floor FIL courts

Website: www.aris-world.com

Email: alnoor.velarni@aris-world.com/ ranjan.banerjee@aris- world.com Tel: 0414 223 575 / 0392 893 472 Tel: 0753 010 001 / 0700 202 050

3. Afrisafe Risk Consultants Limited., P.O.Box 37034, Kampala Plot 7, Bandali Rise, Bugolobi Ground Floor, Redstone House, Email: info@ eib2016.com Web: www.afrisafe.co.ug

Tel: 0392 002 005 / +256 200 900 911 /12

4. Assured Partners Insurance Brokers Limited., P.O.Box 11605, Kampala, Plot 31, Kanti Mansion House

Level 1, Kiira Road Kampala Website: www.assuredpartners.co.ug Email: apinsurancebrokers@gmail.com Tel: 0414 581 984 / 07820 11 11

5. Avenue Insurance Brokers Limited 1st floor. Plot 68-70 7th Street, Industrial area P.O Box 37682

Email: info@avenueinsurance.co.ug Web: www.avenueinsurance.co.ug Tel: 0393 514 608 / 0776 441 300

6. aYo Uganda Limited. P.O.Box 25375 Plot 16-18, Nyonyi Gardens, 1st Floor Kololo Office Block, Wamego Avenue Website: www.ayo.co.ug Email: info@ayo.co.ug Tel: 0323 002 623

7. Ball Pack Insurance Group Limited P.O.Box 9973 Plot 15, Kitante Close, Kololo off Yusuf Lule Road, Website: www.ballpackinc.com Email: info@ballpackinc.com Tel: 0414 699 370

8. Bartlett Africa Limited, P. O. Box 33087, Kampala, Plot 1 Colville Street, 1st Floor Communications House Website: www.bartlettafrica.com. Email: Mtwinamukye@bartlettgroup.com Tel: 0414 259 003

9. BS Insurance Limited P.O.Box 7558, Kampala Plot 95/A, 6th Street Industrial Area Email: ceo@bsinsurance.org Web: www.bsinsurance.org 10. BTB Insurance Brokers (U) Limited., P.O. Box 37162, Kampala, Plot 6 Mackinnon Road Nakasero, Kampala Email: administrator@btbuganda.com Tel: 0414 340 141 / 075 163 11 77

11. Chancery Wright Insurance Brokers (U)

P.O. Box 25672, Kampala, 3rd Floor Interservice Tower.

Plot 33, Lumumba Avenue, Kampala Website: www.chancerywright.com. Email: chanceryug@ug.chancery.com Tel: 0414 348 464 / 0414 348 341

12. Clarkson Insurance Brokers Limited. P.O.Box 2308 Kampala, Plot 67 Luthuli Avenue Bugolobi Website: www.clarkson.co.ke Email: info@clarksonug.co.ug Tel: 0312 202 210 / 0414 235 499

13. Credence Insurance Services Ltd Plot 8 Clement Hill Road P.O. BOX 75507, Kampala

14. Covermark Insurance Services Ltd.
P.O.Box 2779, Kampala
Plot 20/24 A
F8, Sia Amara Plaza
Spring Road Bugolobi
Website: www.covermarkgroup.com
Email: insurance@covermarkgroup.com

Tel: 0414 252 686 / 0392 002 497

15. Eagle Africa Insurance Services (U) Ltd. P.O. Box 24407, Kampala, Plot 33, Lumumba Avenue, Nakasero Ground Floor, Inter Service Towers Website: www.eagleafrica.co.ug Email: info@eagleafrica.co.ug
Tel: 0414 348 515 / 0774 480 245

16. Faible Courts Limited
Greenland Towers
Plot 30 Kampala Road
P.O Box 6563 Kampala
Uganda
Email: faiblecourts@gmail.com
Tel: 0414349089/90

17. Five Star Insurance Services Limited. P.O. Box 23035, Kampala, Plot 1219, Namuli Road, Bukoto Website: www.fivestarug.com

Website: www.fivestarug.com Email: md@fivestarug.com

18. Highway Insurance Services Limited Plot 392, Bombo Road Wandegeya Jacobs Building P.O Box 16238 Tel: 0772 436 948 0759 436 948 Email. dkayiwa@gmail.com

19. Hillcrest Company Limited.
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1st Floor Amadinda House, Kampala Road,
Website: www.hillcrestbrokers.com
Email: info@hillcrestbrokers.com
Tel: 0414 236 015

19. Hub Insurance Services Limited
P.O.Box 234936
Plot 5 / 102, 2nd Floor, SIA Amara Plaza, Spring
Road Bugolobi
Email: hubinsuranceservices@gmail.com
Tel: 0772 212 222

20. H.S Jutley Insurance Brokers (U) Limited. P. O. Box 73682 Kampala, 5th Floor, Room 6, Rwenzori Towers Nakasero Road, Email: ruth@hsjutley.com
Tel: 0313 673 459

21. Interlink Insurance (Africa) Limited.
P. O. Box 21086, Kampala,
Plot 855 Mawanda Road, Kamwokya Kampala.
Email: bbangirana@interlinkinsuranceafrica.com
Tel: 0392 174 954/5

22. Interstate Insurance Services Limited.
P.O. Box 4999, Kampala, Semuliki Road Industrial Area zone,
Kagugube
Email: interstate@utlonline.co.ug
Tel: 0414 258 275 / 0776 265 739 / 0750 265 739

23. Kenbright Insurance Brokers of Uganda Limited
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P.O BOX 369, Kampala
Emai: Info.ug@kenbright.co.ug / ebarusha@kenbright.co.ug
Web: www.kenbright.co.ug
Tel: 0774 951 252

24. Kiboko Financial Services Limited., P.O.Box 31376, Kampala, Plot 28B, 32B, 34B, Kiboko House Coronation Avenue UMA Show ground Lugogo, Website: www.kibokofinancialservices.com Email: kfs@kibokogroup.com

25. Legacy Insurance Services Limited., P.O. Box 26476, Kampala, Plot 24/26, Entebbe Road, Level 2 Shri GANESH Plaza, Website: www.legacyinsurance.co.ug Email: info@legacyinsurance.co.ug Tel: 0772 471 008 /0752 799 268/ 0776 799 268/ 0414 341 553 26. Liaison Uganda Limited., P.O. Box 22607, Kampala, Plot 44 Lumumba Avenue Website: www.liaisongroup.net Email: info@ug.liaisongroup.net

Tel: 0414 234 398 / 0312 260 383/4, 0777 603

383

27. Marsh Uganda Limited, P.O. Box 24712, Kampala, Plot 3-5 Port Bell Road, Block A 3rd Floor, Nakawa **Business Park** 

Website: www.marsh-africa.com Email: marsh@marsh-afrs.co.ug

Tel: 0312 302 851

28. MIC Global Risks Uganda 5th Floor Room 502 Redstone House Next to Studio House Bugolobi. P.O Box 7155, Kampala E-mail: jnkasekende@micglobalrisks.com Web: www.micglobalrisks.com

Tel: 0200 930 653

29. Minet Limited P.O.Box 3123, Kampala Plot 16, Minet House, Clement Hill Road Website: www.minet.com Email: info@minet.co.ug

Tel: 0312 229 200 / 0200 529 200

30. Murich Insurance Brokers Limited P.O BOX 10101, Kampala, Uganda Plot 112, Nakawa, Office 31, 3rd Floor Akamwesi complex

Email: info@murichinsurance.com Web: www.murichinsurance.com

Tel: 0393 240 058

31. Neon Inc Limited., P.O. Box 4462, Kampala, 1st Floor, Suite 1-9, Tel: 0414 258 785 Kanjokya House, Kanjokya Street Website: www.neoninsurance.co.ug. Email: info@neoninsurance.co.ug

Tel: 0414 534 351

32. Octagon Insurance Brokers Uganda Limited P O Box 36196 Kampala Plot 32 Padre Pio House Lumumba Avenue Email: uganda@octagonafrica.com Website: www.octagonafrica.com Telephone +256 392 002038

33. Padre Pio Insurance Brokers Limited., P.O. Box 7446, Kampala, Plot 12A Tufnell Drive, Kamwokya Website: www.padrepioinsurance.com

Email: admin@padrepioinsurance.com Tel: 0393 284 682

34. Pentad Insurance Services Limited., P. O. Box 36735 Kampala, 2nd Floor Fame House, Ntinda Trading Center Website: www.pentad.co.ug Email: consult@pentad.co.ug Tel: 0414 349 555 / 0714 389 692

35. Radiant Insurance Brokers (2009) Limited, P.O. Box 7356, Kampala, Plot 22, Jinja Road, 3 rd Floor Room 25, Spear House Email: ceo@radiantinsurance.co.ug Tel: 0414 254 723 / 0752 965 575

36. Shield Africa Insurance Broking Limited P O Box 7364 Kampala 4th Floor, Room 403 Plot 4 Hannington Road Telephone: 256 759 079779 Website: www.shieldafricainsurance.com

37. Steward Group Limited P.O BOX 3781, Kampala Plot 90, Ben Kiwanuka Street Kob House Email: info@stewardgroupug.com

38. Stallion Insurance Brokers Limited Plot 11 Martyrs Lane, Ministers Village P.O BOX 40009, Kampala Web: www.stalion.co.ug Tel: 0414 671 433 / 0393 224 055

39. Sun Africa Insurance Services Limited., P. O. Box 22781 Plot 14 A Martin Road, Kampala

Email: info@africareinsurance.com

Web: www.sunafricare.com

Tel: 0414 258 226

40. The Intercontinental Insurance Brokers Ltd. P.O. Box 8060, Kampala. Plot 129, Old Kira Road,

Bukoto

Email: iib@infocom.co.ug

Tel: 0414 541 963 / 0312 263 577

41. Universal Galaxy Insurance Brokers Limited., P.O. Box 3236, Kampala, Plot 8/9, Raja Chambers **Ground Floor** 

Parliament Avenue, Kampala

Email: ceo@ugibl.co.ug

Web: www.universalgalaxy.co.ug

Tel: 0414 348 132 / 0414 232 189 / 0312 278

865

42. WillisTowers Watson Uganda Insurance

Brokers Ltd.

P.O. Box 8781, Kampala

Plot 5 Bandali Rise

1st Floor, Studio House

Website: www.willistowerswatson.com Email: johnny.evans@ke.grassavoye.com dennis.odongo@ke.grassavoye.com Tel: 0392 000 052 / 0754 988 197

43. Weerinde Insurance Services Limited Plot 1446, Muganzirwazza Commercial Plaza -Katwe **KAMPALA** 

44. Turaco Insurance Brokers Limited Plot 15, Luthuli Lane Bugolobi P O Box 4826 **KAMPALA** 

Tel: 0775784664

### Reinsurance Brokers

1. BIC International Reinsurance Brokers Limited P.O Box 70142 Block A, 1st Floor Nakawa Business Park Plot 3-5 Old portbell Road Email: alex.onen@bic.co.bw

2. Guardian Reinsurance Brokers Limited., P.O.Box 24674 Kampala, 2nd Floor Crown House Kampala Road Website: www.guardianrebrokers.co.ug Email: guardianreuganda@gmail.com

Tel: 0414 344 500 / 4

3. Sky Re-Insurance Broker

4th Floor, Office 30, Akamwesi Complex

P. O. Box 3036, Kampala

Website: www.skyreinsurance.com Email: info@sky-reinsurance.com

Tel: 0772 963 995

**RE-Insurance Companies** 

1. Uganda Re-Insurance Company Limited, (Uganda Re) P.O.Box 7371, Kampala, Plot 19, Baskerville Avenue, Kololo Website: www.ugandare.com. Email: info@ugandare.com Tel: +256 417 117 860

2. Kenya Reinsurance Corporation Uganda -SMC Limited P.O Box 30271 Nairobi Redstone House, First Floor Room 203 Plot 7 Bandari Rise, Bugolobi Web: www.kenyare.co.ke Email: kenyare@kenyare.co.ke Tel: +256 772 585817 / +256 701 585817

# **HEALTH MEMBERSHIP ORGANIZATIONS** (HMOs)

1. AAR Health Services (U) Limited Plot 16 A, Elizabeth Avenue, Kololo P.O.Box 6240, Kampala Email: info.ug@aar-insurance.com Website: www.aar-insurance.ug

Tel: 0414 560 900

2. Case Medcare Limited, P. O. Box 4547, Kampala, Plot 69-71 Buganda Road Kampala Website: www.casemedcare.org Email: casemedcare@casemedcare.org Tel: 0312 250 700 / 0712 250 362

3. International Air Ambulance (IAA) P.O BOX 8177, Kampala Plot 4686, St. Barnabas Road, Kisugu Namuwongo Email: iaa@img.co.ug Web: www.iaa.img.co.ug Tel: 0312 188 888

4. International Medical Link (IML) Uganda Limited P.O BOX 40198, Kampala Plot 107, Buganda Road Ground floor, Afri- courts Building Website: www.iml.ug Email: imlug@iml.ug

Tel: 0393 516 876 / 0705 414 000

5. St. Catherine's Medicare Limited P.O.Box 22868, Kampala Plot 83, Buganda Road Website: www.stcatherineclinic.co.ug Email: info@stcatherineshospital.co.ug Tel: 0414 231 534

# INSURANCE LOSS ASSESSSORS, ADJUSTERS, **SURVEYORS** & RISK MANAGERS

(a)Loss Assessors: 1. Bengal Trading Company (U) Limited., P.O. Box 30319, Kampala. Plot 96/98, William Street (Opposite Achelis) Email: dpradipkumar@yahoo.com Tel: 0712 983 233

2. FOX Limited., P.O.Box 75653, Kampala. Plot 11560, Entebbe Road 2nd Floor Nkuya House Email: foxadjusters@aol.com Tel: 0312 514 213 / 0752 999 452 / 0782 349 579

3. Geometal Engineers Limited P.O BOX 75858, Plot 55, Nkrumah Road, Fountain House Email: info@geometalengineers.com Tel: 0777 724 126 / 0200 905 852

4. ILARM Consulting Uganda Limited., P.O.Box 15087, Kampala Plot 1192, Katwe, Kampala Email: ilarmconsults@gmail.com Tel: 0754 380 988 / 0702 999 922 / 0776 999 922

5. Intertech Global Assessors Limited., P. O. Box 11081, Kampala, Kibuli Road, Kampala (After Police Training School). Email: intertechglob@yahoo.com Tel: 0412 510 296 / 0772 441 716

6. Mutual Partners (U) Limited Room NG001 Nkrumah Nasser Link Plaza P.O BOX 11081 Kampala, Uganda Email: info@mpu.co.ug Tel: 0704 289 996 / 0782 352 236 7. Proba Services Limited., P.O.Box 70193, Kampala. Room 106 B, Teachers House, Bombo Road Email: probaservices1@gmail.com Tel: 0772 435 954 / 0702 670 467 / 0779 336 395

8. Protectors International Limited., P.O. Box 12298, Kampala. Plot 1846 Bukoto Trading Center Email: inquiry@protectorsuganda.com Web: www.protectorsuganda.com Tel: 0393 261 023 / 0753 193 942

9. Uprise International Limited., P. O. Box. 26373, Kampala Suite 35, Walco Estates Building (After Kibuli Police training School) Email: alvinbyaruhanga@gmail.com Tel: 0782 200 045 / 0701 965 080

(b)Loss Assessors & Insurance Surveyors:
1 Aliwali Diamond Engineers.
Plot 896 Damulira Bernard Building
Makerere Kavule
P.O box 8656 Kampala
Tel: 0414 699 263 / 0702 415 507 / 0772 457
148

2.ASK Corporate Counsultants Limited., P.O.Box 23442, Kampala, Plot 1496 – Kyebando Road, Kamwokya, off Kira Road Ist Floor Suite Business Garden Building Email: info@askcorporateconsults.com Tel: 0414 592 738 / 0752 544 544

1. Assess International Surveyors Limited R-5 4th Floor Capital Shoppers Nakawa Plot 1-3 SEBEL Lane Nakawa P.O Box 30902 Kampala Email: absharma007@gmail.com Tel: 0759 224 900
2. Barfric Property Company Limited Plot 3011 Block 214 Kisasi Kyanja P.O BOX 6782, Kampala Email: barfricltd@gmail.com Tel: 0393 224 099

3. Five Motors (U) Limited., P.O. Box 12636, Kampala Plot 1743/793 Block 214, Bukoto Kisasi Road. Email: motorcareclinic@gmail.com Tel: 0750 7770 / 0772 533 833

4. Futures Properties Consultants Ltd P.O BOX 33111, Kampala Plot 1 Lourdel Street Email: Barbra@f-arch.com Tel: 0392 262 137

5. International Adjusters (U) Ltd, P.O. Box 22781, Kampala. Plot 14 Martin Road, Old Kampala Email: international.adjusters@starcom.co.ug Tel: 0757 755 479/0772 755 479

6. SM-Cathan Insurance Surveyors and Loss Assessors, P.O. Box 26509, Kampala. Plot 180, Skas House Namuwongo Road Email: smcathan@consultants.com Tel: 0772 617 889 / 0200 902 468

7. Specialised Safety Engineers Limited P.O.Box 9966
Plot 30, Jinja Road, Conrad House Email: sainebyoona@yahoo.com
Tel: 0773 926 763 / 0702 268 212

8. Zolm International Limited., P.O. Box 16255, Kampala. Plot 896 Bombo Road, Makerere, Kavule Kampala Email: zolm.international@yahoo.com Tel: 0200 905 266 / 0772 635 707

(c)Loss Adjuster:

1. General Adjusters Limited.,
Mukwasi House 2nd Floor
Lumumba Avenue
P.O, Box 24393, Kampala,
Plot 45 Prince Charles Drive Kololo
Email: infor@generaladjusters.co.ug
Web: www.generaladjustors.co.ug
Tel: 0414 668 835 / 530 155

- 2. Claim Care Uganda Limited., P. O. Box 8407, Kampala Plot 1846, Kisasi Road Bukoto Email: info.ug@claimcare.co Tel: 0393 215 287 / 0414 663 383
- 3. Sapphire Adjusters Company Limited Edith Apartments, Bukoto Namuli Zone P.O BOX 4956, Kampala Email: infor@saphireadjusters.com Tel: +256 774 988 372
- (d) Loss Adjusters & Insurance Surveyor: 1. Multiple Consult Network Limited., P.O. Box 22546, Kampala. Plot 1001 Ggaba Road Suit No.5 Suzie Plaza Near the American Embassy and After DFCU Bank Nsambya Branch Website: www.multipleconsult.com Email: mcn@multipleconsult.co.ug Tel: 0393263108/0757263108/0772 483 705
- 2. Vericlaims and Properties Limited., P.O.Box 28496, Kampala 3rd Floor, plot 847 Mbogo Road Najjera 2 Tel: 0414 694 269 Email: info@thevericlaims.com Website: www.vericlaims.com
- (e) Loss Assessors and Insurance adjustor
- 1. Elit Liability Management Limited., P.O.Box 497, Kampala Mbogo House- Kabuusu Rubaga Road After Red Cross Headquarters Website: www.elitmanagement.com Email: elit@elitmanagement.com Tel: 0706 570 614/0753 848 544

### **BANCASSURANCE MEMBERS**

1) ABC Capital Bank Limited Plot 4 Pilkington Road Colline House P.O BOX 21091 Kampala- Uganda Website: abccapitalbank.co.ug Tel: +256 200 516 600

2) ABSA Uganda Limited P.O.Box7101 Plot 2/4 Hannington Road Kampala Website: www.barclays.co.ug Email: barclays.uganda@barclays.com Tel: 0417 122 000/0417 122 200

3) Centernary Rural Development Bank Limited., Plot 44-46 Kampala Road P.O BOX 1892 Kamapala – Uganda Email: info@centenarybank.co.ug Web: www.centenarybank.co.ug Tel: 0417 202340/0413 46856/ 251276/7

4) Diamond Trust Bank Uganda Limited P.O BOX 7155, Kampala Plot 17 / 19 Kampala Road Website: www.dtbu.dtbafrica.com Email: info@dtbuganda.co.ug Tel: 0414 387 000/0314 387 100/0314 387 200

5) DFCU Bank Limited P.O BOX 70, Kampala Plot 26, Kyadondo Road Nakasero Website: www.dfcugroup.com Email: customercare@dfcugroup.com Tel: 0414 351 000/0312 300 200/152/374

6) Exim Bank Uganda Limited Plot 6 Hannington Road P.O BOX 36206 Kampala, Uganda Website: www.eximbank-ug.com Email: info@eximbank-ug.com Tel: 0312 320 400/1-9

7) Housing Finance Bank Limited Investment House Plot 4, Wampewo Avenue Kololo Email: .info@housingfinance.co.ug Website: www.housingfinance.co.ug Tel: 0414 259 651/2/0312 262 614

8) KCB Bank Uganda Limited., Commercial Plaza Plot 7 Kampala Road P.O BOX 7399 Kampala Email: bancassurance@kcb.co.ke www.kcbgroup.com Tel: 0317118200

9) Finance Trust Bank Limited P.O.Box 6972 Plot 121 & 115 Katwe Email: customercare@financetrust.co.ug Website: www.fiancetrust.co.ug Tel: 0414 341 275/255 146

10) Mercertile Credit Bank Limited., Plot 8 Portbell Road P.O BOX 620, Kampala Website: www.mcb.co.ug Tel: 0414 235 967

11) NCBA Bank Uganda Limited P.O BOX 28707, Kampala Rwenzori Towers, Nakasero Road Website: www.nc-bank.com Email: info@nc-bank.com Tel: 0312 388 155/0312 388 100

12) Orient Bank Limited P.O BOX 3072, Kampala Plot 6 / 6A Kampala Road Website: www.orient-bank.com Email: mail@orient-bank.com Tel: 0417 719 101

13) Stanbic Bank Limited
P.O.Box 7131, Kampala
Plot 17, Hannington Road
9th Floor, Sgort Tower, Crested Towers
Email: cccug@stanbic.com
Website: www.stanbicbank.co.ug
Tel: 0417 154 600/0312 224 600

14) Standard Chartered Bank Uganda Limited P.O BOX 7111 Kampala Plot 5 Speke Road Website: www.sc.com/ug Email: Ruth.Nduhukiretumwesigye@sc.com Tel: 0313 294 100/200 524 100

15) TROPICAL Bank Uganda Limited P.O BOX 9455 Kampala Plot 27 Kampala Road Email: admin@trobank.com Web: www.trobank.com Tel: 0414 313 100/0417 117 220/ 251

16) United Bank of Africa Uganda P.O BOX 7396, Kampala Plot 2 Jinja Road, Kampala Website: www.ubagroup.com Tel: 0417 715 100

17) Ecobank Uganda Limited
Plot 4, Parliament Avenue
P.O Box 7368 Kampala Uganda
Web: www.ecobank.com
Email: ecobankug@ecobank.com
Tel: 0312 266 078/0312 354 100/0417 700 100

# **Credit Institutions**

1) Opportunity Bank Limited
P.O BOX 33513 Kampala
Plot 1259 Old Kiira Road
Website: www.opportunitybank.co.ug
Email: customerservice@opportunitybank.co.ug
Tel: 0414 336 724/342 726

2) POST Bank Uganda Limited., P.O.Box 7189, Kampala Plot 4/6 Nkurumah Road Website: www.postbank.co.ug Email: info@postbank.co.ug Tel: 0417 157 200



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